

THE AMERICAN
*Music
Therapy*
ASSOCIATION

2021

Workforce Analysis

A Descriptive, Statistical Profile of
the 2021 AMTA Membership and
Music Therapy Community



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A Descriptive, Statistical Profile of the 2021 AMTA Membership and Music Therapy Community

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At a Glance: 2021 Survey Highlights

The overall average salary reported by music therapists was \$58,973.

Nearly 2 million people received music therapy services in 2020.

22 states' average salaries have increased since last year's numbers were compiled, while only 9 states' average salaries have decreased.

Music therapists provided services in an estimated 36,000+ facilities in 2020.

44 new full time music therapy jobs were reported in 2020 with only 20 jobs reported eliminated, even during a pandemic.

Average rate for music therapy assessments across the country is a reported \$110 per hour. \$106 for consulting.

The overall average salary reported by music therapists increased \$2,258 over 2020 reported data.

Reported salaries for those holding a Bachelor's degree as their highest level of education reveal an average of \$50,286 and range from \$28,000 - \$320,000.

The average rate for individual music therapy sessions across the country reported was \$119 per hour .

The average rate for group music therapy sessions across the country is a reported \$93 per hour.

Thanks to all those who submitted survey responses, who helped to make this publication possible!

Overview

Welcome to the American Music Therapy Association (AMTA) *2021 Workforce Analysis: A Descriptive Statistical Profile of the AMTA Membership and the Music Therapy Community*. This document contains a detailed, descriptive, statistical narrative of demographics, employment, salaries, and facts, all of which help to describe aspects of the music therapy profession. It is designed to be used by music therapists, administrators, and members of the public attempting to promote the mission of AMTA, *to advance public awareness of the benefits of music therapy and increase access to quality music therapy services in a rapidly changing world*, and to inform music therapists and decision makers working to increase access to music therapy services, set fees, and determine salaries, increases, and benefits.

Information regarding employment has been collected since AMTA's inception. Each year, with input from members and music therapists, a set of questions is determined for the annual membership/music therapist survey. Invitations to participate in this survey are distributed through direct email invitations, newsletters, and social media notices. All music therapists, members and non-members alike, are invited and encouraged to complete the survey regardless of employment status. Information provided herein is based on survey responses and divided into categories to best serve the varying needs of the music therapy profession across the United States and throughout the broad span of places music therapists work. This is provided yearly to show a comprehensive picture of compensation offered for music therapy services as well as the growth of the music therapy profession. It should be noted that the survey is limited and does not aim to capture more qualitative perceptions and attitudes regarding workforce trends. While those not working as music therapists are invited to participate in the survey in order to capture job changes and status, only information from respondents who are currently practicing music therapy is considered in salary reports.

What follows are simple frequency counts, ranges, and averages. Modes and medians are included where possible to provide a more comprehensive picture of compensation. Each of the datums reported work together to form a larger picture of the music therapy profession.

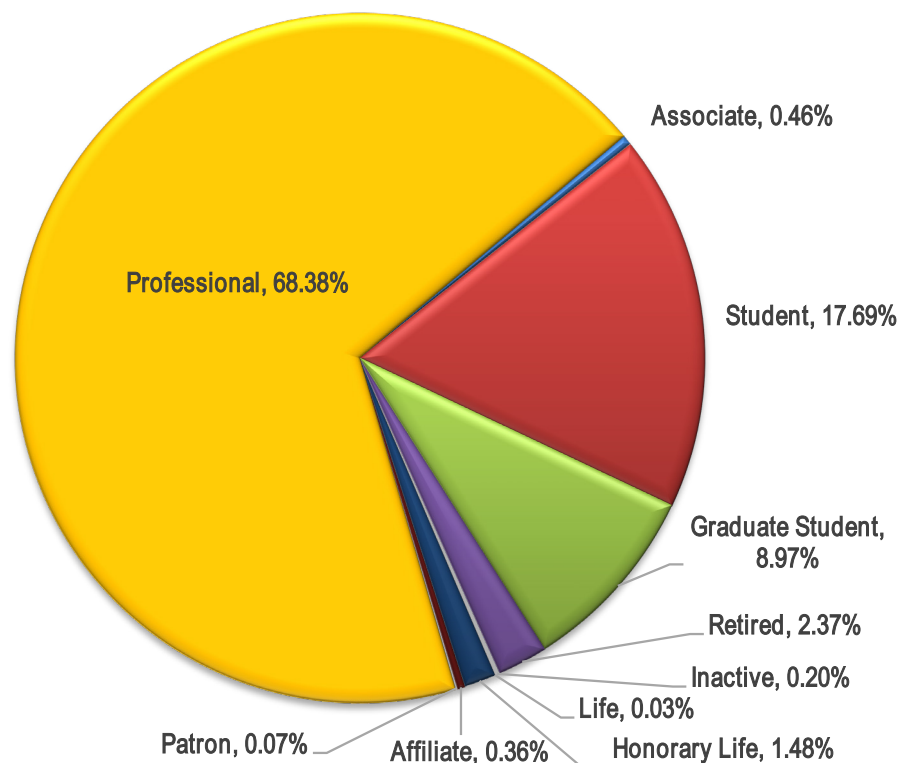
AMTA does not establish fees for services. As with any business endeavor, multiple factors must be considered when establishing fees and negotiating salaries for professional music therapy services. These factors include but are not limited to: business practice model, level of education; experience; geographic location; business costs (e.g., certification, licensure, professional memberships, liability insurance, office space, equipment, travel, office supplies, etc.); benefits (e.g., health, life, and disability insurance; worker's compensation; vacation and sick time); and working time involved in assessments, interventions, documentation, billing, meetings, and treatment team communication. It is recommended that music therapists consult with a business advisor and/or accountant to assist in establishing appropriate professional fees for delivery of music therapy services. Clinicians should consider a combination of factors, rather than any one single category when setting fees to determine a reasonable and customary rate that is agreeable to prospective clients, employers, and service providers.

We hope that this information is useful to help you more accurately describe the profession of music therapy and expand access to music therapy services. Establishing secure jobs is but one step along the path of providing quality services to the clients we serve.

AMTA Membership Categories

The American Music Therapy Association is the professional association and intellectual home for music therapists in the United States. Members of AMTA not only support its mission, *to advance public awareness of the benefits of music therapy and to increase access to quality music therapy services in a rapidly changing world*, but are also committed to the music therapy profession, supporting and volunteering with AMTA programs and initiatives that make music therapy strong. The following chart and graph show members in each membership category as of October 1, 2021. Note that the membership year runs January through December and member numbers continue to accrue through the calendar year.

Type of Membership	Number	% of Membership
Associate	14	0.46%
Student	538	17.69%
Graduate Student	273	8.97%
Retired	72	2.37%
Inactive	6	0.20%
Life	1	0.03%
Honorary Life	45	1.48%
Affiliate	11	0.36%
Patron	2	0.07%
Professional	2080	68.38%
TOTAL	3042	



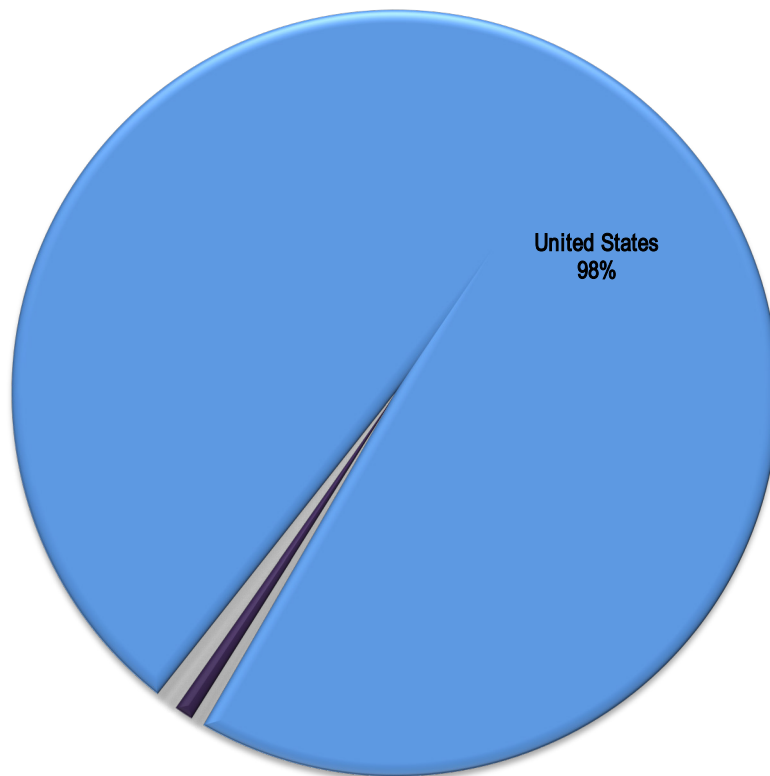
*as of October 1, 2021. Information gathered from AMTA member records.

AMTA Members Around the World

Thought AMTA primarily serves the United States, it also maintains a wide-reaching, global focus around the world and works with music therapy organizations in many countries as well as with the World Federation of Music Therapy. AMTA welcomes the diversity and values those in other countries who are a part of the AMTA membership and who attend AMTA conferences. AMTA members live in nearly two dozen countries outside the United States. Members outside the United States and make up 2% of the total AMTA membership.

Country	# of Members
Australia	1
Canada	5
China	3
Denmark	1
Germany	1
Hong Kong	5
Israel	2
Japan	24
Kuwait	1
Macau	1
Mexico	1
New Zealand	1

Country	# of Members
Norway	1
Philippines	1
Portugal	1
Puerto Rico	1
Singapore	1
South Korea	5
Spain	3
Sweden	2
Taiwan	8
Trinidad and Tobago	1
United States	2972
Total	3042

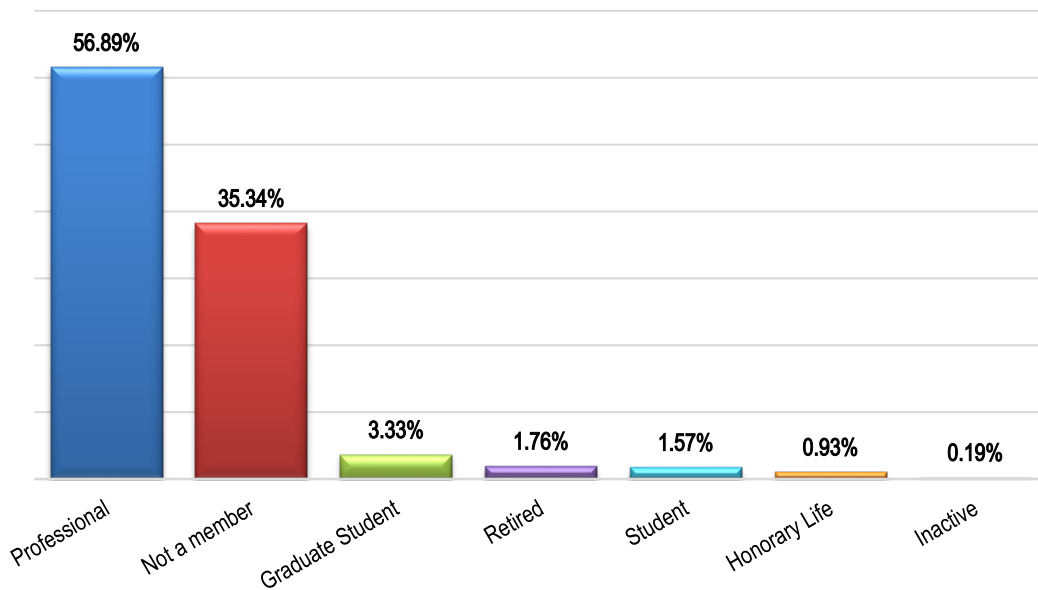


*as of October 1, 2021. Information gathered from AMTA member records.

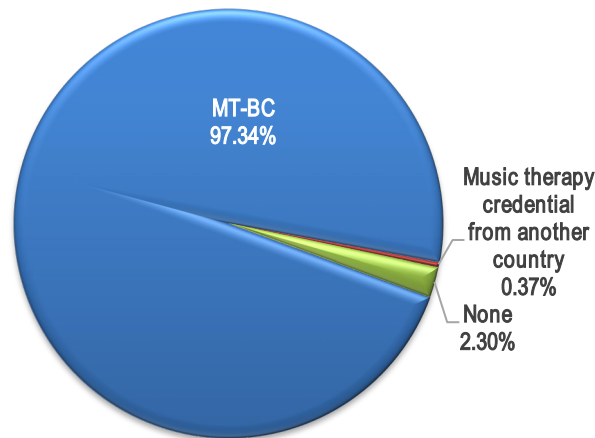
Survey Response and Respondents

The AMTA Member/Music Therapist Survey was conducted online during the summer of 2021. The pool of potential respondents is estimated to number over 10,000. This volunteer, online survey made use of a convenience sample. Invitees included music therapists, AMTA members, former AMTA members, and current MT-BCs with the Certification Board for Music Therapists*. Participants were solicited via: email, AMTA's website, newsletters, and public social media invitations. Invitations were also shared virally on social media by affinity groups and personal individuals. To capture data from those whose employment has changed, people were asked to contribute regardless of their current employment status. 1,081 anonymous responses were received (934 fewer responses than were received in 2020). Since the actual number (denominator) of those who viewed the survey invitation is unknown due to the open invitations online, we can only estimate the response rate, which ranges from 10.8%, for the pool of potential invitees in AMTA's database, to 11.4%, for the known number of credentialed music therapists in the United States*.

Respondent 2021 AMTA Member Status



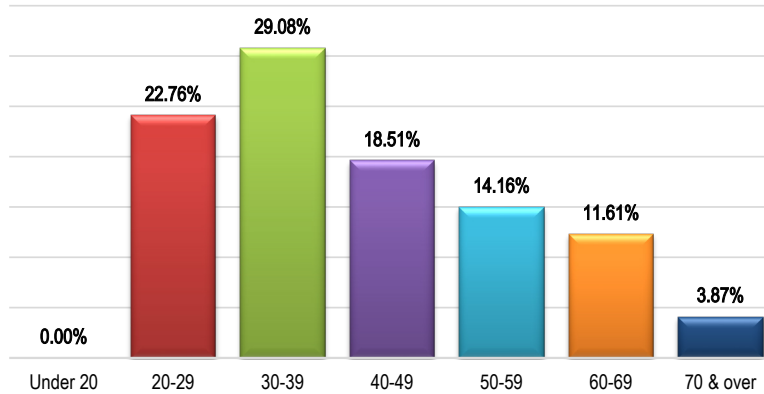
Music Therapy Credentials



*See page 26 for a discussion of the number of credentialed music therapists in the United States.

Demographics of Survey Respondents

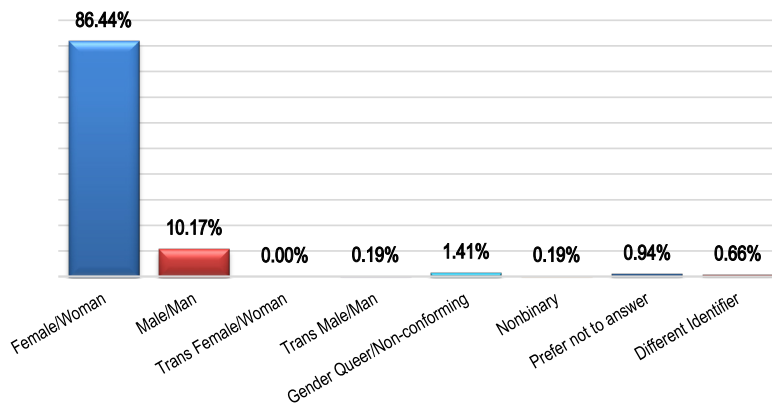
Age



Race/Origin	%
Mexican, Mexican American, or Chicano	0.96%
Puerto Rican	1.15%
Cuban	0.10%
Other Hispanic, Latino, Spanish origin	1.43%
White, Caucasian, or European	88.34%
Black or African American	2.39%
American Indian or Alaska Native	0.29%
Asian Indian	0.19%
Chinese	0.67%
Filipino	0.19%
Japanese	0.96%
Korean	0.38%
Vietnamese	0.10%
Other Asian origin	1.43%
Middle Eastern or North African	0.10%
Multiracial	0.48%
Prefer not to say	0.86%
Total Respondents³	1046

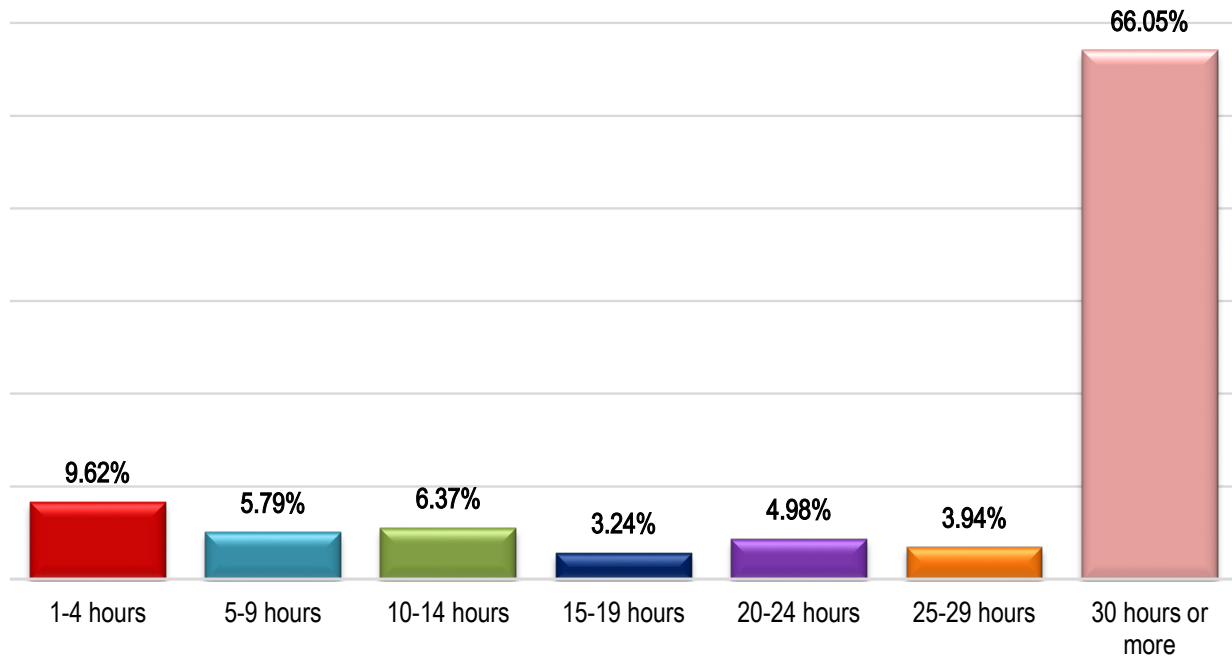
¹Categories based on those used by the United States Census Bureau for the 2020 Census.

Gender Identity

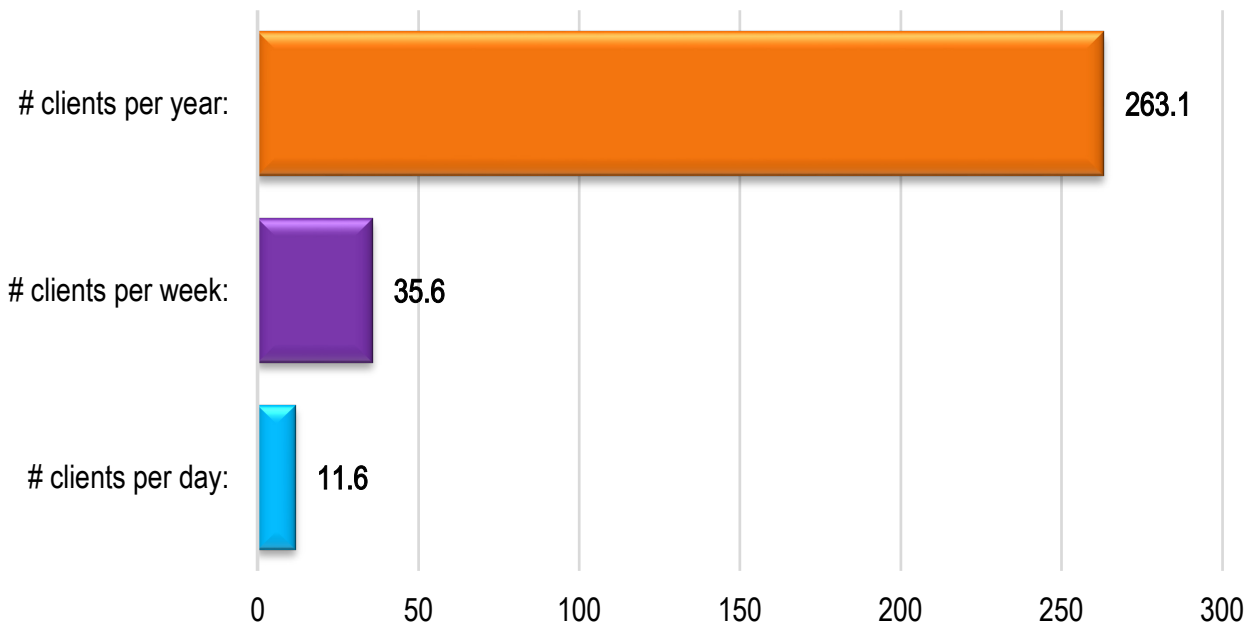


Workload of Survey Respondents

Weekly Hours Worked



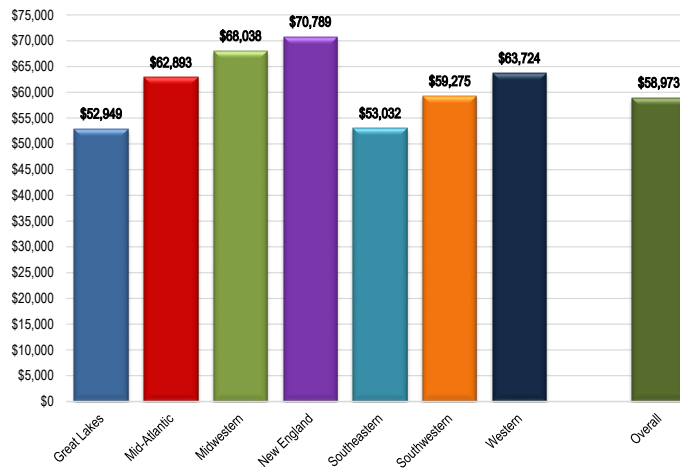
Caseload per Music Therapist



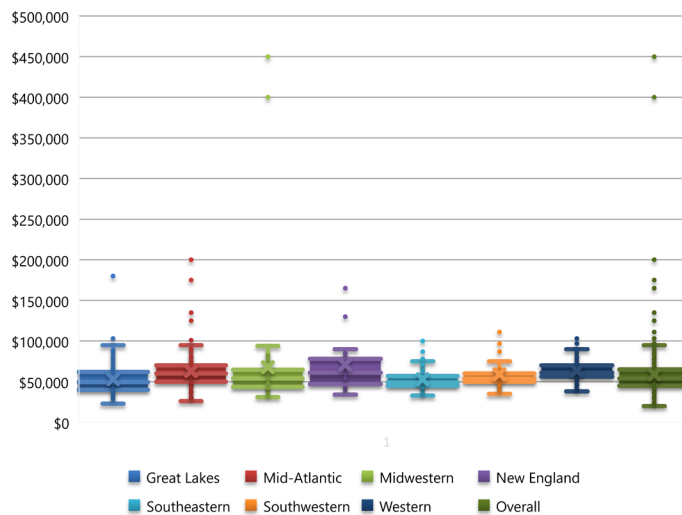
Salary by Region

Region	Number of Respondents	Average Salary ²	Median Salary ²	Salary Mode ²	Salary Range ²
Great Lakes	136	\$52,949	\$49,500	\$40,000	\$23,000 - \$160,000
Mid-Atlantic	112	\$62,893	\$60,000	\$72,000	\$26,000 - \$200,000
Midwestern	53	\$68,038	\$54,000	\$42,000	\$31,000 - \$450,000
New England	19	\$70,789	\$61,000	\$45,000	\$34,000 - \$165,000
Southeastern	95	\$53,032	\$49,000	\$48,000	\$33,000 - \$100,000
Southwestern	40	\$59,275	\$54,000	\$50,000	\$35,000 - \$111,000
Western	58	\$63,724	\$61,000	\$60,000	\$38,000 - \$103,000
Overall	516	\$58,973	\$54,000	\$40,000	\$20,000 - \$450,000

Average Salary by Region



Salary Distribution by Region



²For purposes of this survey, data are based on full time employment, which is defined as working 30 hours or more per week as specified by the IRS.

Average Salary and AMTA Membership by State

The table below depicts the number of AMTA members in each state or territory as of October 1, 2021 and measures of central tendency for full time salaries reported in each state². The average full-time salary for 516 survey respondents who reported one, both inside and outside the United States, is \$58,973. This was an increase of \$2,258 over salaries reported from the survey conducted in 2020. The median salary reported was \$54,000 (increase of \$3,000 over 2020); and the most commonly reported salary (mode) was \$40,000 (similar to 2020 reports). 22 states' average salaries have increased since last year's responses were compiled, while 9 states' average salaries have decreased.

State/Territory	Number Current AMTA Members	Number of Respondents	Mean ²	Median ²	Mode ²
AK	3	1	N/A	N/A	N/A
AL	13	6	\$48,667	\$45,000	N/A
AR	4	0	N/A	N/A	N/A
AZ	57	10	\$55,400	\$56,000	\$45,000
CA	244	26	\$69,577	\$67,500	\$70,000
CO	73	13	\$52,769	\$55,000	\$34,000
CT	45	5	\$66,600	\$70,000	N/A
DC	7	3	N/A	N/A	N/A
DE	13	0	N/A	N/A	N/A
FL	155	26	\$54,038	\$48,500	\$48,000
GA	74	16	\$56,500	\$50,500	\$49,000
HI	3	0	N/A	N/A	N/A
IA	48	8	\$54,500	\$53,000	N/A
ID	9	2	N/A	N/A	N/A
IL	130	22	\$55,773	\$56,000	\$46,000
IN	140	30	\$41,433	\$40,000	\$42,000
KS	54	12	\$56,583	\$49,000	\$43,000
KY	31	9	\$52,667	\$54,000	N/A
LA	18	3	N/A	N/A	N/A
MA	94	11	\$79,182	\$68,000	\$78,000
MD	62	16	\$61,938	\$60,000	\$60,000
ME	6	0	N/A	N/A	N/A
MI	90	17	\$57,765	\$54,000	\$50,000
MN	124	21	\$57,667	\$53,000	\$35,000
MO	98	12	\$115,250	\$54,000	\$42,000
MS	6	2	N/A	N/A	N/A
MT	3	0	N/A	N/A	N/A
NC	88	22	\$52,318	\$49,000	\$47,000

N/A - Insufficient Data Provided

²For purposes of this survey, data are based on full time employment, which is defined as working 34 hours or more per week.

Top 5 AMTA Membership States:
 CALIFORNIA, 244
 TEXAS, 231
 NEW YORK, 211
 PENNSYLVANIA, 184
 FLORIDA, 155

State/Territory	Number Current AMTA Members	Number of Respondents	Mean ²	Median ²	Mode ²
ND	5	2	N/A	N/A	N/A
NE	9	4	\$51,250	\$51,500	N/A
NH	17	2	N/A	N/A	N/A
NJ	79	11	\$59,091	\$58,000	\$52,000
NM	6	0	N/A	N/A	N/A
NV	7	2	N/A	N/A	N/A
NY	211	36	\$69,611	\$63,500	\$72,000
OH	126	26	\$50,000	\$48,000	\$39,000
OK	11	6	\$56,833	\$51,500	N/A
OR	23	9	\$62,889	\$60,000	\$59,000
PA	184	29	\$59,724	\$58,000	\$70,000
PR	4	1	N/A	N/A	N/A
RI	6	1	N/A	N/A	N/A
SC	32	5	\$46,400	\$45,000	N/A
SD	5	1	N/A	N/A	N/A
TN	45	7	\$54,857	\$53,000	N/A
TX	231	32	\$59,531	\$54,000	\$50,000
UT	32	4	\$66,750	\$65,000	N/A
VA	78	14	\$56,571	\$56,500	\$60,000
VT	7	0	N/A	N/A	N/A
WA	37	3	N/A	N/A	N/A
WI	86	19	\$61,579	\$51,000	\$40,000
WV	11	2	N/A	N/A	N/A
WY	2	0	N/A	N/A	N/A
Outside of the US	70	5	\$49,800	\$60,000	\$60,000
Overall	3042	516	\$58,973	\$54,000	\$40,000

N/A - Insufficient Data Provided

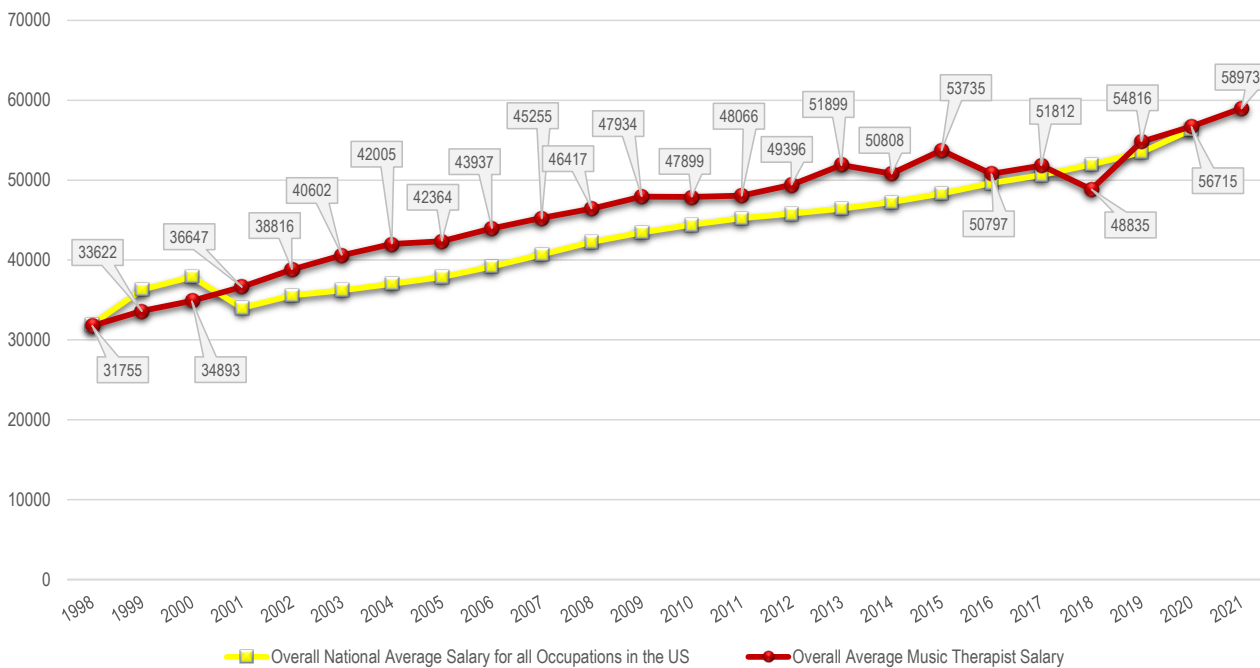
²For purposes of this survey, data are based on full time employment, which is defined as working 34 hours or more per week.

Salary Change Over the Years

Since AMTA's inception in 1998, the average reported salary has continued to increase with only small decreases in certain years. This survey was conducted in August/September of 2021, during the second year of the COVID-19 Pandemic. Many professionals' employment continues to be uncertain with jobs frozen, furloughed, or even eliminated altogether and survey response was decreased relative to recent years, which is important to note when considering reported averages. Members and non-members were invited to participate, and those who had lost jobs, were furloughed or had decreased employment were asked to indicate their change in job status and income. Despite that, the average salary reported increased over 2020 data. The pandemic continues to affect music therapy practice and many are learning to pivot to telehealth options in order to continue to provide music therapy services.

The graph below shows overall average music therapy salaries reported by survey respondents each year since the inception of AMTA (red line). This is compared with the overall average salary for each year in the entire U.S. as reported by the Bureau of Labor Statistics (yellow line). It is important to note that the Bureau of Labor Statistics data includes salaries reported for all industries. This includes both upper-tier salary ranges, professions requiring advanced degrees, as well as skilled and unskilled labor professions where specific education or credentials are not required. Overall, the music therapist salary reported data stays slightly above the U.S. average. One can see small decreases over the past two decades (which in some cases, may be anomalies due to survey data/response rate), but reported music therapists' salaries have shown a steady increase over the past two decades: from \$31,755 in 1998 to \$58,973 in 2021.

Music Therapy Salary by Year - Compared with US Overall Salary

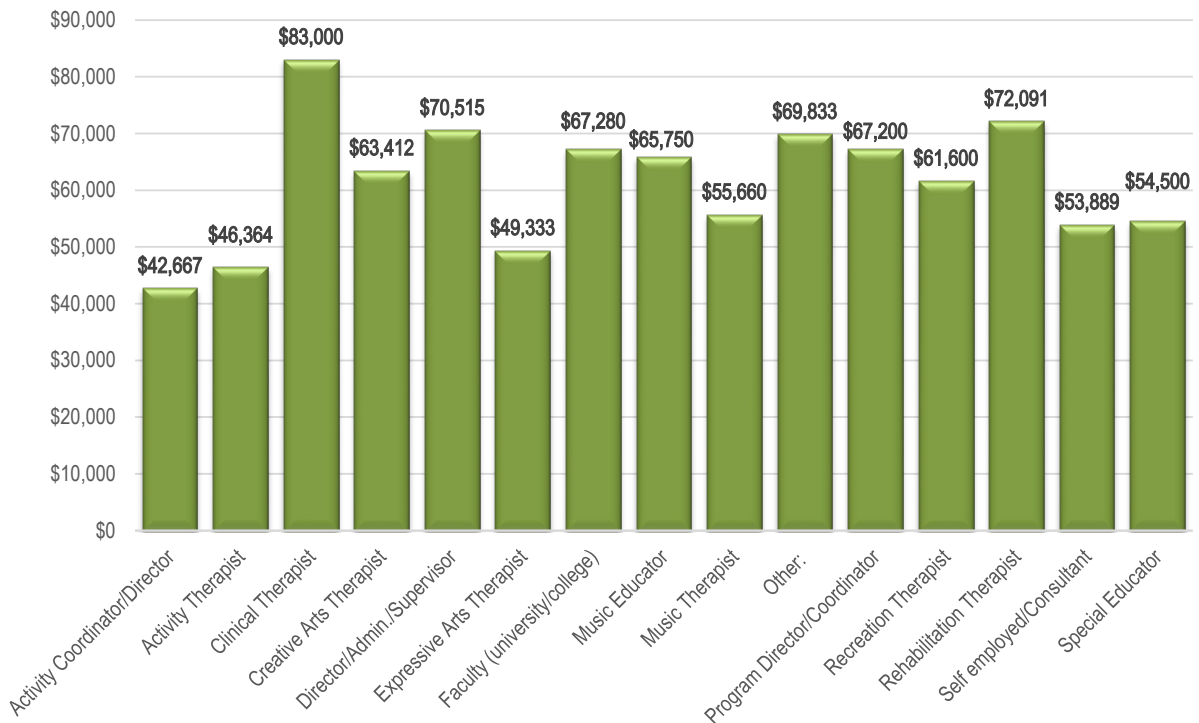


*Bureau of Labor Statistics data is reported in May of each year for the previous year. 2021 data are not yet available.

Salary by Job Title

Job Title	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
Activity Coordinator/Director	6	\$42,667	\$43,000	N/A	\$30,000 - \$55,000
Activity Therapist	11	\$46,364	\$45,000	\$40,000	\$33,000 - \$68,000
Clinical Therapist	5	\$83,000	\$60,000	N/A	\$49,000 - \$180,000
Creative Arts Therapist	17	\$63,412	\$66,000	\$66,000	\$39,000 - \$87,000
Director/Admin./Supervisor	33	\$70,515	\$58,000	\$50,000	\$33,000 - \$200,000
Expressive Arts Therapist	3	\$49,333	\$45,000	N/A	\$43,000 - \$60,000
Faculty (university/college)	50	\$67,280	\$64,500	\$60,000	\$42,000 - \$130,000
Music Educator	4	\$65,750	\$69,500	N/A	\$52,000 - \$72,000
Music Therapist	332	\$55,660	\$51,000	\$40,000	\$20,000 - \$450,000
Other	12	\$69,833	\$65,000	\$60,000	\$43,000 - \$111,000
Program Director/Coordinator	15	\$67,200	\$59,000	\$63,000	\$42,000 - \$135,000
Recreation Therapist	5	\$61,600	\$67,000	N/A	\$40,000 - \$71,000
Rehabilitation Therapist	11	\$72,091	\$70,000	\$70,000	\$45,000 - \$90,000
Self employed/Consultant	9	\$53,889	\$50,000	\$35,000	\$26,000 - \$95,000
Special Educator	2	N/A	N/A	N/A	N/A

Salary by Job Title



The category “Other” included: Adjunctive Therapist, CEO, Chief Operations Officer, Expressive Therapy Supervisor, Manager of Creative Arts Therapies, Research Scientist, Special Education Music Specialist

N/A - Insufficient data available

²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

Salary by Population Served

Population	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
Abused/Sexually Abused	54	\$62,648	\$55,500	\$60,000	\$33,000 - \$400,000
AIDS	3	N/A	N/A	N/A	N/A
Alzheimer's/Dementia	127	\$53,339	\$50,000	\$50,000	\$20,000 - \$200,000
Autism Spectrum	201	\$56,582	\$50,000	\$40,000	\$23,000 - \$400,000
Behavioral Disorder	163	\$57,939	\$52,000	\$40,000	\$23,000 - \$400,000
Bereavement/Grief	82	\$54,756	\$53,500	\$48,000	\$20,000 - \$100,000
Cancer	100	\$57,030	\$56,000	\$75,000	\$20,000 - \$111,000
Chronic Pain	71	\$59,493	\$58,000	\$75,000	\$20,000 - \$175,000
Comatose	16	\$62,250	\$56,000	\$75,000	\$43,000 - \$111,000
IDD	197	\$54,716	\$50,000	\$40,000	\$23,000 - \$450,000
Dual Diagnosed	111	\$56,694	\$52,000	\$50,000	\$23,000 - \$180,000
Early Childhood	111	\$55,009	\$51,000	\$50,000	\$23,000 - \$175,000
Eating Disorders	30	\$54,500	\$55,000	\$40,000	\$33,000 - \$77,000
Elderly Persons	115	\$55,235	\$50,000	\$50,000	\$20,000 - \$200,000
Emotionally Disturbed	78	\$62,564	\$54,000	\$50,000	\$30,000 - \$400,000
Forensic	31	\$73,032	\$60,000	\$60,000	\$20,000 - \$450,000
Head Injured	78	\$60,641	\$54,000	\$50,000	\$26,000 - \$200,000
Hearing Impaired	45	\$54,578	\$54,000	\$60,000	\$30,000 - \$100,000
Hospice/Palliative Care	132	\$54,727	\$52,000	\$48,000	\$20,000 - \$175,000
Learning Disabled	97	\$52,495	\$49,000	\$40,000	\$23,000 - \$175,000
Medical/Surgical	92	\$57,467	\$53,500	\$65,000	\$35,000 - \$130,000
Mental Health	180	\$61,217	\$54,000	\$40,000	\$26,000 - \$450,000
Multiply Disabled	98	\$55,990	\$53,000	\$40,000	\$23,000 - \$175,000
Music Ed. College Students	6	\$93,000	\$78,500	N/A	\$49,000 - \$200,000
Music Therapy College Students	66	\$68,682	\$62,500	\$60,000	\$35,000 - \$200,000
Neurologically Impaired	112	\$58,232	\$54,000	\$40,000	\$20,000 - \$200,000
Non-Disabled	27	\$55,815	\$49,000	\$65,000	\$30,000 - \$175,000
Other	15	\$68,267	\$65,000	\$70,000	\$40,000 - \$135,000
Parkinson's	66	\$57,182	\$50,000	\$50,000	\$20,000 - \$200,000
Physically Disabled	99	\$56,879	\$54,000	\$50,000	\$23,000 - \$175,000
Post Traumatic Stress Disorder	94	\$65,596	\$57,000	\$50,000	\$33,000 - \$400,000
Rett Syndrome	17	\$57,882	\$50,000	\$65,000	\$30,000 - \$175,000
School Age Population	130	\$59,015	\$53,500	\$40,000	\$23,000 - \$400,000
Speech Impaired	83	\$58,831	\$52,000	\$40,000	\$23,000 - \$200,000
Stroke	81	\$59,753	\$55,000	\$50,000	\$33,000 - \$200,000
Substance Abuse	69	\$63,319	\$55,000	\$75,000	\$33,000 - \$400,000
Terminally Ill	85	\$57,776	\$56,000	\$50,000	\$20,000 - \$111,000
Visually Impaired	54	\$56,148	\$53,000	\$40,000	\$23,000 - \$175,000
Total Respondents³	516				

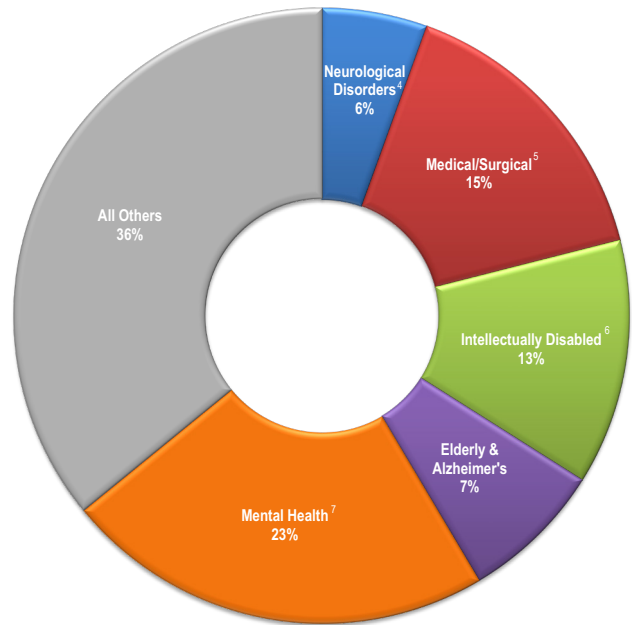
N/A - Insufficient data available

²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents.

Populations Served by Music Therapists

The percentage of survey respondents who reported working with individuals from specific populations appears to the right. Reported major categories of populations with whom music therapists work break down into four most common categories with other varied populations. Many, if not most, music therapists report working with individuals from multiple categories. The previous page shows salary organized by population served.



⁴Neurological Disorders includes Parkinson's and Neurologically Impaired.

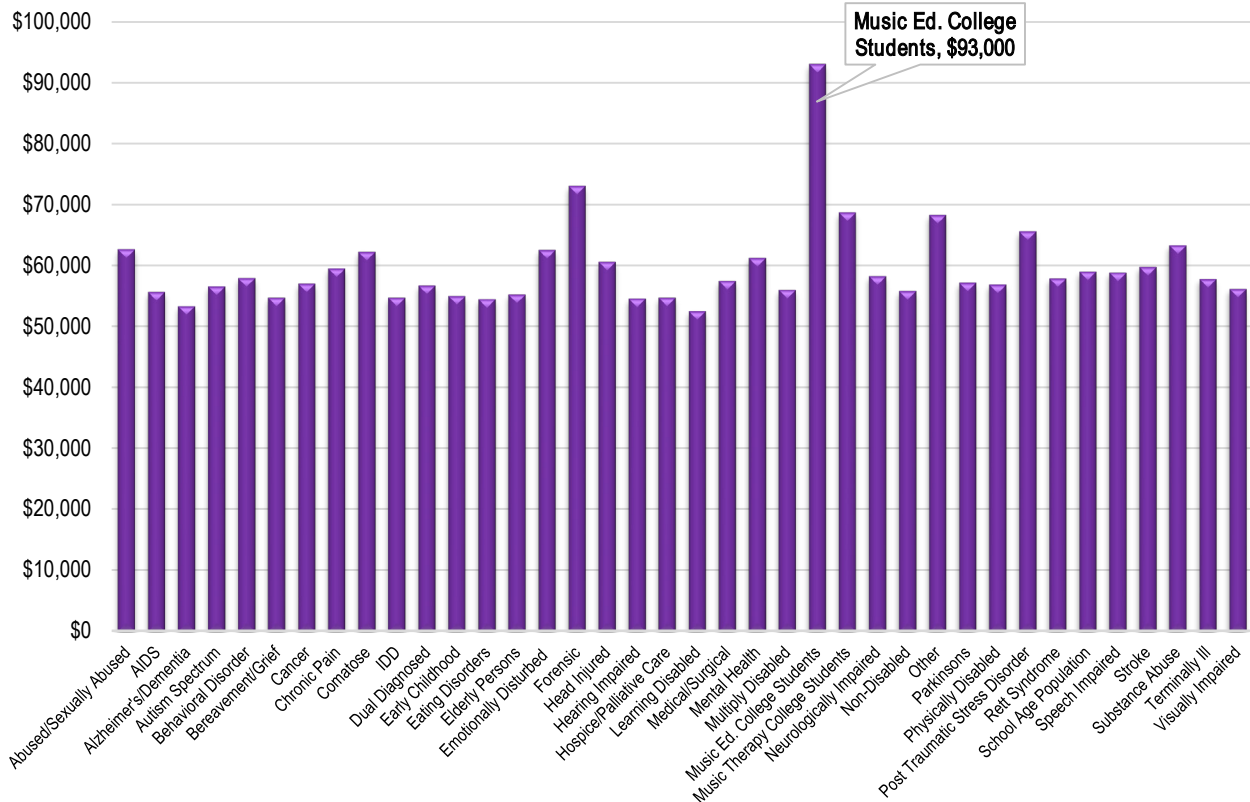
⁵Medical/Surgical includes AIDS, Cancer, Chronic Pain, Comatose, Hospice/Palliative Care, Medical/Surgical, and Terminally Ill.

⁶Intellectually Disabled includes Autism Spectrum, Intellectually/Developmentally Disabled (IDD), and Rett Syndrome.

⁷Mental Health includes Behavioral Disorder, Bereavement/Grief, Eating Disorders, Emotionally Disturbed, Forensic, Mental Health, Post Traumatic Stress Disorder, and Substance Abuse.

The category "Other" included: Cardiac patients, COVID-19, EdD students, Huntington's Disease, Infants/Neonates, Multiple Sclerosis, Multiple System Atrophy, Neurodegenerative Disorders, Polydipsia, Tic Disorders, Transgender, nonbinary, and gender expansive people, Transplant patients, Traumatic Brain Injury, University Students

Salary by Population Served



Salary by Work Setting Served

Setting	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
Adult Day Services/Adult Day Care	44	\$55,591	\$49,500	\$40,000	\$34,000 - \$200,000
Adult Education	3	N/A	N/A	N/A	N/A
Child/Adolescent Treatment Ctr.	27	\$69,926	\$57,000	\$65,000	\$33,000 - \$400,000
Children's Day Care/Preschool	22	\$57,318	\$50,000	\$65,000	\$30,000 - \$175,000
Children's Hospital or Unit	71	\$59,268	\$56,000	\$45,000	\$34,000 - \$135,000
Community Based Service	50	\$55,440	\$52,000	\$52,000	\$30,000 - \$135,000
Community Mental Health Center	11	\$61,364	\$51,000	\$75,000	\$33,000 - \$135,000
Correctional Facility	6	\$66,833	\$70,500	#N/A	\$33,000 - \$90,000
Day Care/Treatment Ctr	9	\$78,778	\$65,000	\$65,000	\$33,000 - \$175,000
Drug/Alcohol Program	9	\$52,778	\$52,000	#N/A	\$33,000 - \$75,000
Early Intervention Program	22	\$57,727	\$55,000	\$65,000	\$35,000 - \$135,000
Forensic Facility	26	\$78,231	\$65,000	\$55,000	\$20,000 - \$450,000
General Hospital	52	\$60,442	\$58,000	\$65,000	\$20,000 - \$135,000
Geriatric Facility-not nursing	26	\$55,923	\$52,500	\$65,000	\$30,000 - \$175,000
Geriatric Psychiatric	16	\$65,500	\$50,000	\$43,000	\$39,000 - \$175,000
Group Home	28	\$58,214	\$55,000	\$65,000	\$26,000 - \$175,000
Home Health Agency	17	\$64,765	\$54,000	\$100,000	\$30,000 - \$175,000
Hospice/Bereavement Services	75	\$55,693	\$53,000	\$50,000	\$31,000 - \$175,000
Intermediate Care Facility (DD)	5	\$58,000	\$52,000	#N/A	\$40,000 - \$85,000
Inpatient Psychiatric Unit	77	\$62,429	\$55,000	\$60,000	\$33,000 - \$450,000
Military Base	1	N/A	N/A	N/A	N/A
Music Retailer	2	N/A	N/A	N/A	N/A
Nursing Home/Assisted Living	72	\$56,014	\$51,500	\$50,000	\$26,000 - \$200,000
Oncology	27	\$61,963	\$63,000	\$65,000	\$20,000 - \$135,000
Other	25	\$53,880	\$50,000	\$46,000	\$34,000 - \$135,000
Outpatient Clinic	34	\$62,235	\$58,000	\$40,000	\$30,000 - \$200,000
Partial Hospitalization	17	\$58,471	\$51,000	\$70,000	\$30,000 - \$135,000
Physical Rehabilitation	16	\$63,750	\$52,000	\$52,000	\$43,000 - \$200,000
Private Music Therapy Agency	67	\$56,149	\$48,000	\$40,000	\$30,000 - \$200,000
School (K-12)	91	\$58,780	\$54,000	\$50,000	\$23,000 - \$175,000
Self Employed/Private Practice	59	\$60,780	\$52,000	\$50,000	\$26,000 - \$180,000
State Institution	20	\$80,600	\$67,500	\$60,000	\$33,000 - \$450,000
Support Groups	5	\$64,800	\$68,000	#N/A	\$51,000 - \$75,000
University/college	55	\$70,000	\$66,000	\$60,000	\$35,000 - \$165,000
Veteran's Affairs	12	\$78,500	\$71,500	\$75,000	\$40,000 - \$200,000
Wellness Program/Center	8	\$61,500	\$54,000	\$75,000	\$30,000 - \$135,000
Total Respondents³	516				

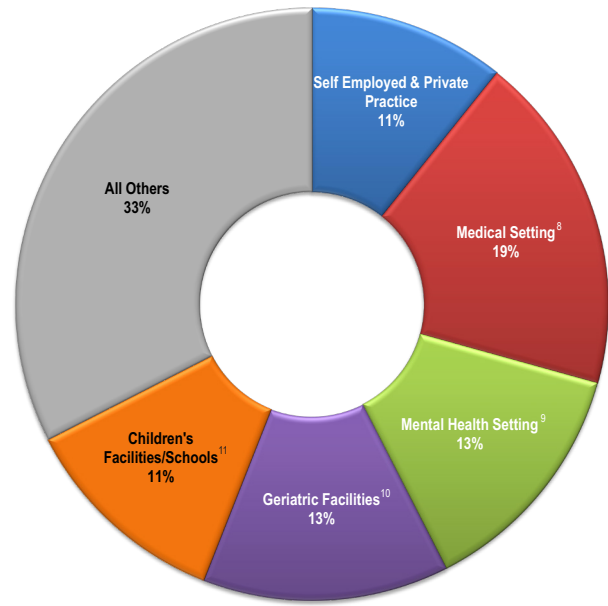
N/A - Insufficient data available

²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents.

Settings Served by Music Therapists

The percentage of survey respondents who reported working in specific settings appears to the right. Responses are somewhat evenly spread among five major categories and many music therapists report working in and for more than one setting. The previous page shows salary information organized by work setting.



⁸Medical Setting includes General Hospital, Oncology, Home Health Agency, Outpatient Clinic, Partial Hospitalization, and Children's Hospital or Unit.

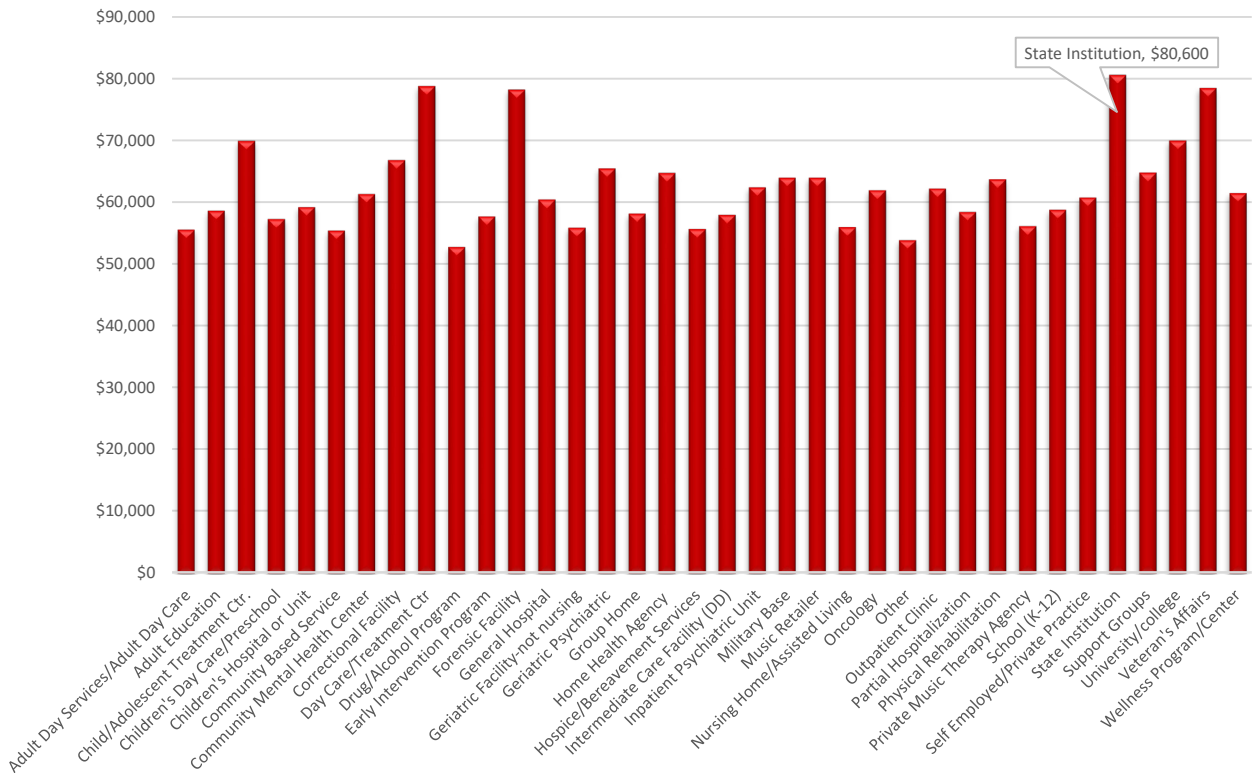
⁹Mental Health Setting includes: Child/Adolescent Treatment Center, Community Mental Health Center, Drug/Alcohol Program, Forensic Facility, and Inpatient Psychiatric Unit.

¹⁰Geriatric Facilities includes: Adult Day Care, Geriatric Facility-not nursing, Geriatric Psychiatric Unit, and Nursing Home/Assisted Living.

¹¹Children's Facilities/Schools includes: Children's Day Care/Preschool, Early Intervention Program, and School (K-12).

The category "Other" included: Adult Day Training, Brain Injury Rehabilitation Hospital, Church/Faith-based Service, Community Music School, Hospice Inpatient Unit, Individual's Homes, Musician's Clinic, Neurorehabilitation Center, Non-profit, Outpatient Clinic, Pediatric Skilled Nursing/Extended Care, Private Day School, Senior Living, Specialty Hospital, Therapeutic Day School

Salary by Setting Served



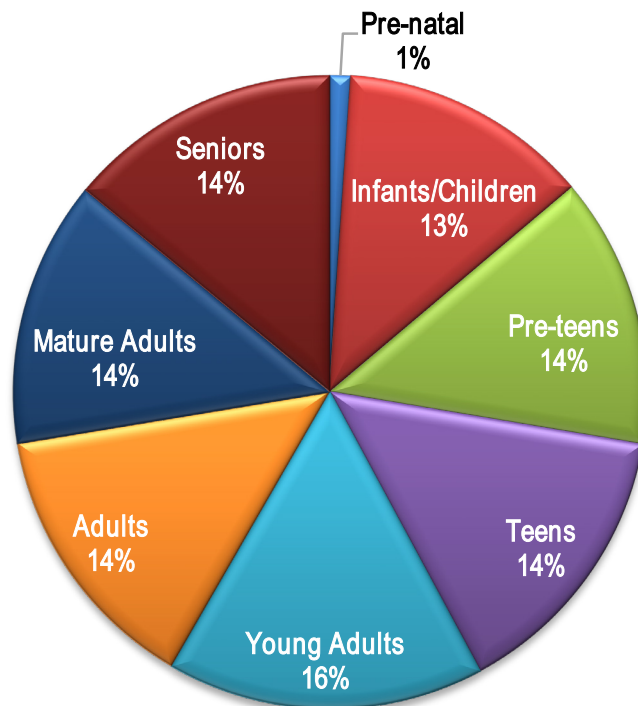
Salary by Age Group Served

Music therapy is offered throughout the lifespan and people can benefit from music therapy services regardless of age or experience. See the table below for age groups served by survey respondents and salary information reported by those who work with each age group.

Age Group	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
Pre-natal	18	\$59,167	\$60,000	\$60,000	\$40,000 - \$97,000
Infants/Children	214	\$55,327	\$52,000	\$40,000	\$23,000 - \$175,000
Pre-teens	232	\$55,233	\$51,000	\$40,000	\$20,000 - \$400,000
Teens	243	\$56,819	\$52,000	\$40,000	\$20,000 - \$400,000
Young Adults	272	\$58,816	\$54,000	\$50,000	\$20,000 - \$450,000
Adults	236	\$59,322	\$54,000	\$40,000	\$20,000 - \$450,000
Mature Adults	228	\$57,912	\$54,000	\$50,000	\$20,000 - \$200,000
Seniors	235	\$55,630	\$52,000	\$50,000	\$20,000 - \$200,000
Total Respondents ³	516				

Age Groups Served

The percentage of survey respondents who reported serving specific age groups appears below. Survey responses are fairly evenly distributed throughout most of the age groups music therapists serve. Music therapy services are provided to clients throughout all stages of life.



²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents.

Salary by Years in the Profession

Years in the Profession	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
<1-5 years	146	\$46,788	\$45,500	\$40,000	\$30,000 - \$83,000
6-10 years	121	\$52,711	\$51,000	\$45,000	\$20,000 - \$97,000
11-15 years	78	\$63,897	\$61,000	\$65,000	\$23,000 - \$400,000
16-20 years	48	\$70,542	\$64,500	\$70,000	\$31,000 - \$450,000
21-25 years	41	\$69,951	\$63,000	\$60,000	\$38,000 - \$180,000
26-30 years	25	\$74,680	\$70,000	\$70,000	\$46,000 - \$125,000
more than 30 years	57	\$72,211	\$68,000	\$65,000	\$30,000 - \$200,000
Total Respondents	516				

Salary by Years in the Profession



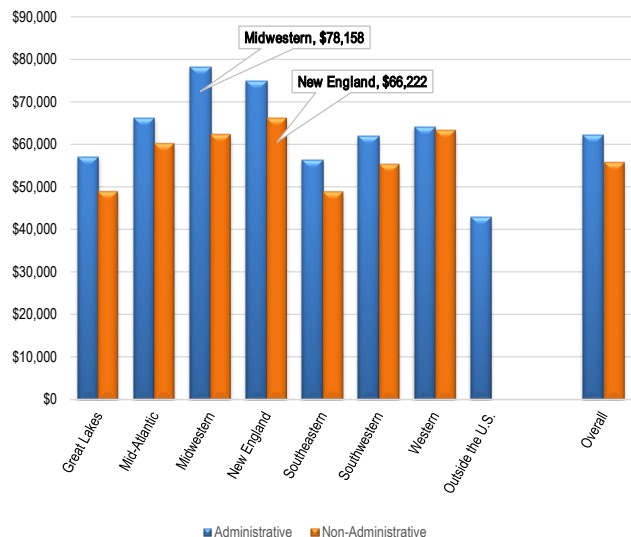
Over half of all survey respondents have been practicing 10 or fewer years. Those who have been practicing music therapy for 1-10 years reported an average annual salary of \$48,000 with a median of \$40,000 and a mode of \$20,000.

Administrative vs. Non-Administrative Jobs

The adjacent graph displays a regional comparison between average salaries in jobs that require supervision and/or administrative duties and jobs in which administrative duties are not a part of the expected responsibilities. As might be expected, music therapists who work in jobs that are administrative in nature (either in whole or in part), receive higher salaries.

For 514 respondents who answered this survey question, the overall average administrative salary² was \$62,192. This compares to an overall average non-administrative salary² of \$55,775.

Salary by Administrative Duties

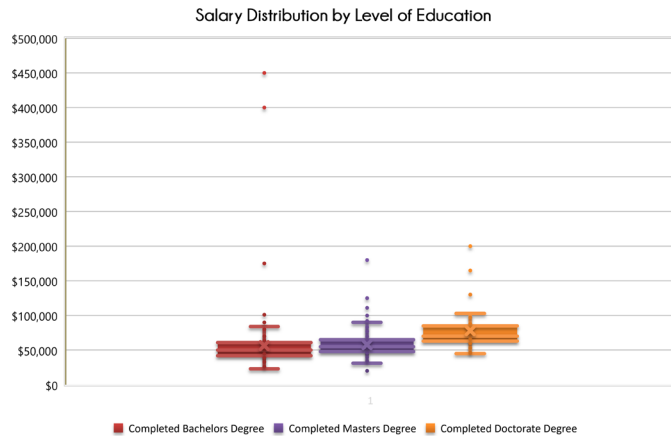
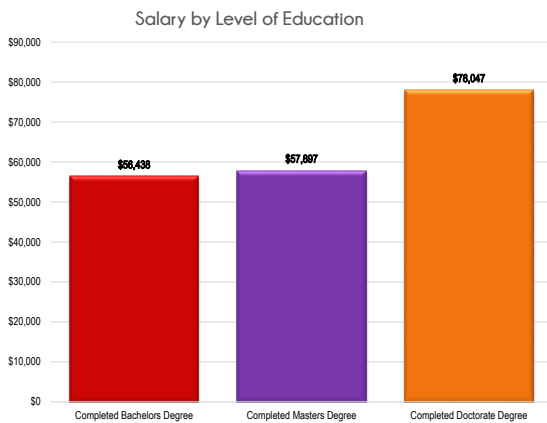


²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

Salary by Level of Education

Survey respondents who worked full time and reported a salary are compared here by their reported highest level of education. One might expect average reported salaries to rise with additional educational degrees. This however, does not necessarily hold true between bachelors and masters degrees, which are fairly close in salary reports. Upper- and lower-range salaries exist in each education level.

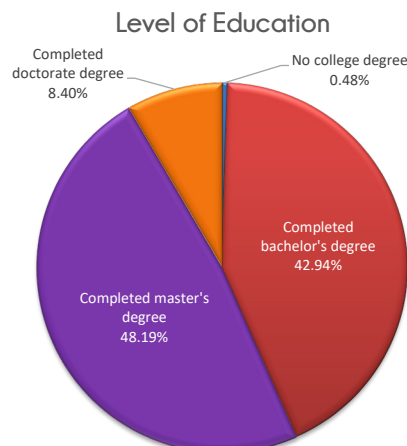
Level of Education	Number of Respondents	Mean ²	Median ²	Mode ²	Range ²
Completed Bachelors Degree	210	\$56,438	\$50,000	\$40,000	\$23,000 - \$450,000
Completed Masters Degree	262	\$57,897	\$55,000	\$50,000	\$20,000 - \$180,000
Completed Doctorate Degree	43	\$78,047	\$70,000	\$60,000	\$45,000 - \$200,000
Total Respondents	515				



Education and Advanced Degrees

Survey respondents are evenly divided between an undergraduate degree and graduate degrees. The majority of those reporting no degree are likely students and interns. A breakdown of master's and doctoral degrees held by survey respondents can be seen below.

Highest Level of Education	%	Responses
No college degree	.48%	5
Completed Bachelor's degree	42.94%	450
Complete Master's degree	48.19%	505
Completed Doctorate degree	8.40%	88
Total Respondents	1048	

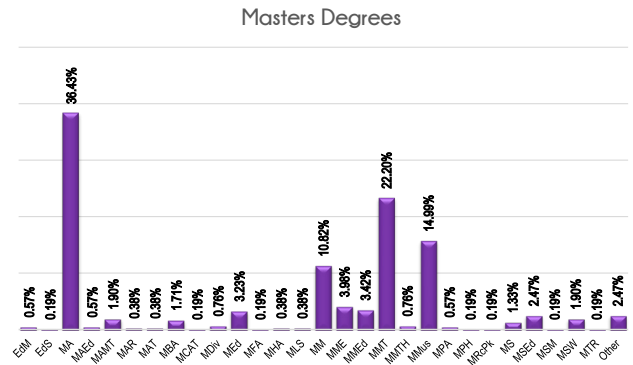


²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

Masters Degrees

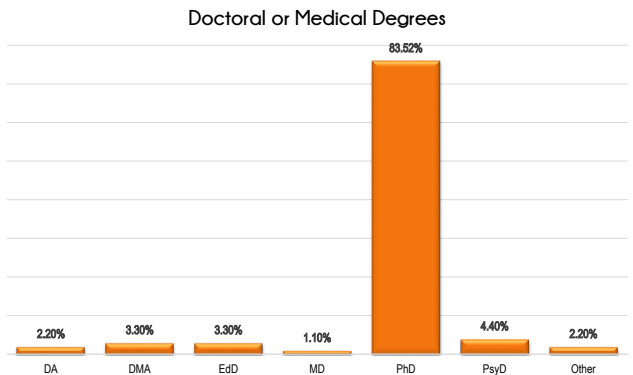
Master's Degree	%	Responses
EdM	0.57%	3
EdS	0.19%	1
MA	36.43%	192
MAEd	0.57%	3
MAMT	1.90%	10
MAR	0.38%	2
MAT	0.38%	2
MBA	1.71%	9
MCAT	0.19%	1
MDiv	0.76%	4
MEd	3.23%	17
MFA	0.19%	1
MHA	0.38%	2
MLS	0.38%	2
MM	10.82%	57
MME	3.98%	21
MMEd	3.42%	18
MMT	22.20%	117
MMTH	0.76%	4
MMus	14.99%	79

Master's Degree	%	Responses
MPA	0.57%	3
MPH	0.19%	1
MRcPk	0.19%	1
MS	1.33%	7
MSEd	2.47%	13
MSM	0.19%	1
MSW	1.90%	10
MTR	0.19%	1
Other	2.47%	13
Total Respondents³	527	



Doctorate Degrees

Doctoral Degree	%	Responses
DA	2.20%	2
DMA	3.30%	3
EdD	3.30%	3
MD	1.10%	1
PhD	83.52%	76
PsyD	4.40%	4
Other	2.20%	2
Total Respondents³	91	



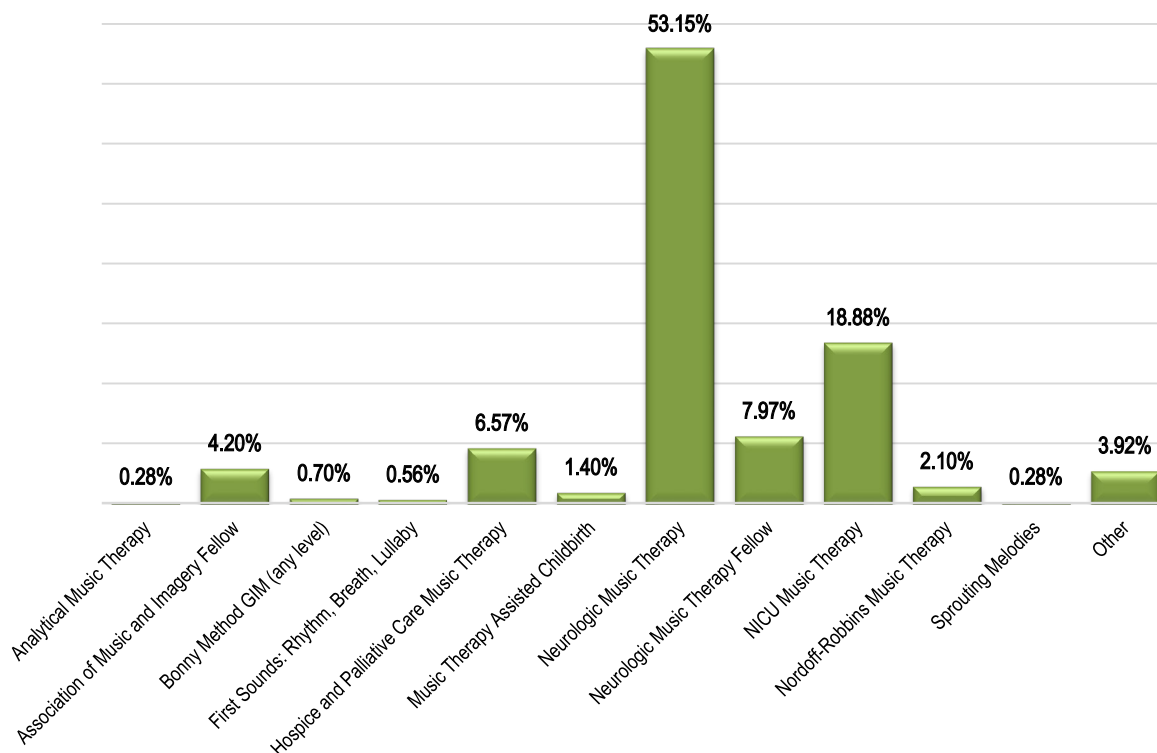
³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents and percentages are approximate.

Specialized Training in Music Therapy

Even after the acquisition of a degree, music therapists continue to educate themselves through continuing education (which is required to maintain the MT-BC credential) and through specialized training relevant to specific populations and music therapy approaches. These specialized training options are not credentials and do not replace the need for the MT-BC credential or a license in states that require it, but for some music therapists, this additional continuing education further informs their work with relevant populations and settings as they continue to strive to provide the highest quality services possible.

Specialized Training in Music Therapy	%	Responses
Analytical Music Therapy	0.28%	2
Association of Music and Imagery Fellow	4.20%	30
Bonny Method GIM (any level)	0.70%	5
First Sounds: Rhythm, Breath, Lullaby	0.56%	4
Hospice and Palliative Care Music Therapy	6.57%	47
Music Therapy Assisted Childbirth	1.40%	10
Neurologic Music Therapy	53.15%	380
Neurologic Music Therapy Fellow	7.97%	57
NICU Music Therapy	18.88%	135
Nordoff-Robbins Music Therapy	2.10%	15
Sprouting Melodies	0.28%	2
Other	3.92%	28
Total Respondents	715	

Specialized Training in Music Therapy



Part Time Employment and Hourly Rates

While much of the salary data reported in this document applies to full time employment, this and the following page provides reports of part time salaries and hourly breakdowns of fees. This information can be helpful for individuals providing music therapy services in private practice, in part time situations, or as a contractual agreement. Yearly part time salary reported by those who indicated they work anywhere between 1 and 29 hours per week appears in the table to the right.

Overall Part Time Salaries Reported	
Average Salary ²	\$22,213
Median Salary ²	\$20,000
Salary Mode ²	\$20,000
Range	\$1,000 - \$95,000
Total Respondents	166

NB: Average hourly rates (below) include data from those who report both working part time (1-29 hours/week) as well as those who report working full time (30 hours a week or more) while part time reported salary (above) includes only those who reported working from 1-29 hours/week.

HOURLY RATES FOR INDIVIDUAL MUSIC THERAPY SERVICES

Average hourly rates reported by those providing individual sessions are, with few exceptions, closely grouped among all regions across the United States, between \$70 and \$94 per hour.

Region	Number of Respondents	Mean ²	Median ²	Mode ²
Great Lakes	62	\$79.05	\$75.00	\$60.00
Mid-Atlantic	59	\$94.27	\$87.00	\$75.00
Midwestern	29	\$77.52	\$75.00	\$75.00
New England	30	\$86.07	\$87.50	\$90.00
Southeastern	46	\$75.77	\$77.00	\$75.00
Southwestern	36	\$75.33	\$70.00	\$50.00
Western	44	\$86.09	\$80.00	\$80.00
Outside the US	7	\$70.29	\$65.00	\$120.00
Overall	314	\$119.28	\$79.00	\$75.00

HOURLY RATES FOR GROUP MUSIC THERAPY SERVICES

Average hourly rates reported by those providing group sessions range from \$64 to \$105 per hour.

Region	Number of Respondents	Mean ²	Median ²	Mode ²
Great Lakes	49	\$95.41	\$90.00	\$100.00
Mid-Atlantic	48	\$105.31	\$100.00	\$100.00
Midwestern	25	\$91.32	\$85.00	\$75.00
New England	26	\$94.88	\$100.00	\$100.00
Southeastern	39	\$86.13	\$90.00	\$100.00
Southwestern	22	\$79.27	\$72.50	\$50.00
Western	36	\$97.14	\$95.00	\$100.00
Outside the US	6	\$64.50	\$60.00	#N/A
Overall	252	\$93.52	\$90.00	\$100.00

AMTA does not establish fees for services. As with any business endeavor, multiple factors must be considered when establishing fees and negotiating salaries for professional music therapy services. These factors include but are not limited to: business practice model, level of education; experience; geographic location; business costs (e.g., certification, licensure, professional memberships, liability insurance, office space, equipment, travel, office supplies, etc.); benefits (e.g., health, life, and disability insurance; worker's compensation; vacation and sick time); and working time involved in assessments, interventions, documentation, billing, meetings, and treatment team communication. It is recommended that music therapists consult with a business advisor and/or accountant to assist in establishing appropriate professional fees for delivery of music therapy services. Clinicians should consider a combination of factors, rather than any one single category when setting fees to determine a reasonable and customary rate that is agreeable to prospective clients, employers, and service providers.

HOURLY RATES FOR CONSULTING SERVICES

Hourly rates reported by those providing consultation range from \$86 to \$128 per hour. Note that consulting services are not defined and could include a range of services and types of work.

Region	Number of Respondents	Mean ²	Median ²	Mode ²
Great Lakes	25	\$125.24	\$120.00	\$100.00
Mid-Atlantic	25	\$110.80	\$100.00	\$100.00
Midwestern	13	\$98.08	\$90.00	\$75.00
New England	18	\$102.33	\$90.00	\$90.00
Southeastern	20	\$89.05	\$85.00	\$100.00
Southwestern	20	\$85.70	\$75.50	\$50.00
Western	21	\$127.52	\$135.00	\$150.00
Outside the US	3	\$72.33	\$50.00	N/A
Overall	145	\$106.26	\$100.00	\$100.00

HOURLY RATES FOR ASSESSMENT SERVICES

Average rates reported by those providing assessment services can be seen below, ranging from \$99 to \$137 per hour in the U.S. Note that music therapists may charge an hourly fee for assessments or a flat fee for the entire service and assessments may vary in terms of time commitment. Survey respondents charging a flat fee were asked to estimate the number of hours usually invested in an assessment and divide their total fee by that number for an hourly \$ report.

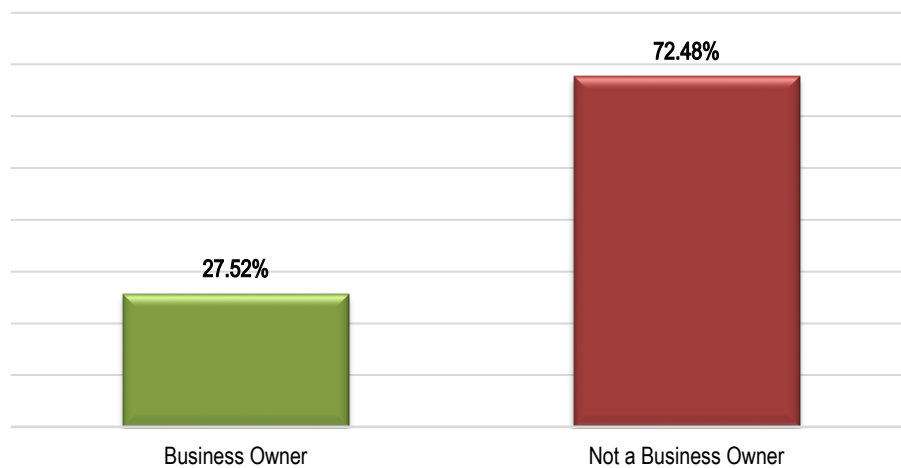
Region	Number of Respondents	Mean ²	Median ²	Mode ²
Great Lakes	35	\$106.37	\$110.00	\$100.00
Mid-Atlantic	39	\$136.87	\$100.00	\$75.00
Midwestern	19	\$99.11	\$80.00	\$75.00
New England	21	\$100.00	\$97.00	\$90.00
Southeastern	32	\$106.88	\$90.00	\$100.00
Southwestern	24	\$111.50	\$100.00	\$100.00
Western	28	\$95.43	\$100.00	\$100.00
Outside the US	4	\$61.75	\$53.50	N/A
Overall	203	\$110.39	\$100.00	\$100.00

Music Therapy Businesses

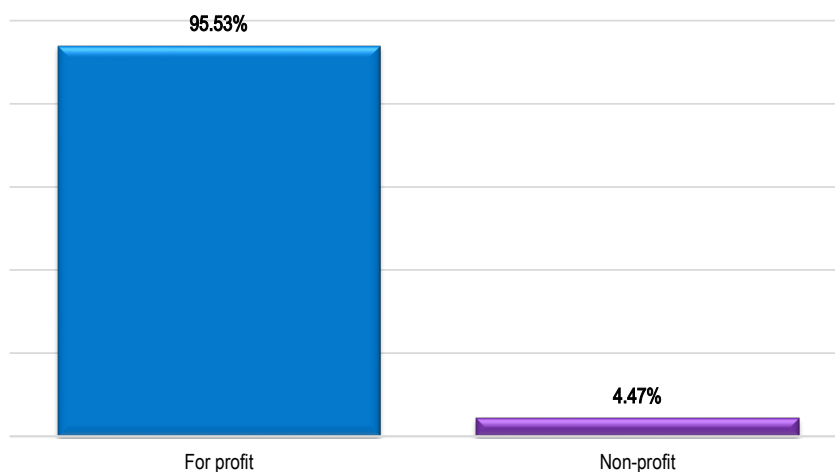
One area of focus is in private practice and music therapy business ownership. Entrepreneurial skills are a growing area of necessity for music therapists as practice expands to service providers working in and with multiple facilities, age groups, populations, and settings. For business owners who reported working full-time and contributed an annual salary to the survey response, salaries are reported in the table to the right. Curriculum and conference educational sessions focusing on business ownership for students and new professions continue to emerge as private practice and business ownership becomes more commonplace in the music therapy profession. Business owners report an average of 1.31 employees.

Business Owners' Reported Salaries	
Average Salary ²	\$61,648
Median Salary ²	\$57,500
Salary Mode ²	\$45,000
Range	\$26,000 - \$180,000
Total Respondents	88

Music Therapy Business Owners



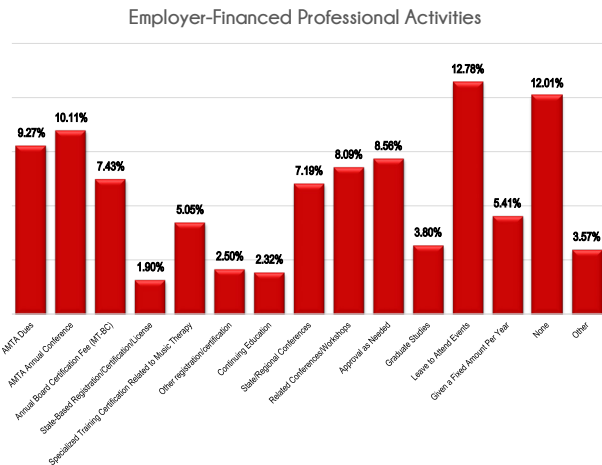
Music Therapy Business Type



²For purposes of this survey, data are based on full time employment, which is defined by the IRS as working 30 hours or more per week.

Employer-Financed Professional Activities

Most survey respondents report receiving some form of financial support from employers for professional activities and continuing education.



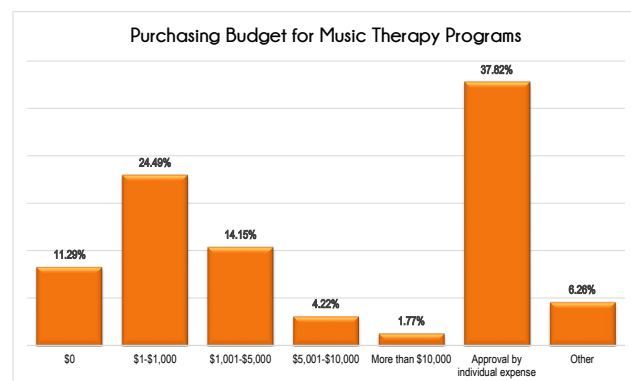
The category “Other” included: Self-Employed, Membership in Related Organization, % of Cost, Research, Travel/Lodging, State Association Dues, Textbooks/Music for Professional Development

Activity	%	Responses
AMTA Dues	156	9.27%
AMTA Annual Conference	170	10.11%
Annual Board Certification Fee (MT-BC)	125	7.43%
State-Based Registration/Certification/License	32	1.90%
Specialized Training Certification Related to Music Therapy	85	5.05%
Other registration/certification	42	2.50%
Continuing Education	39	2.32%
State/Regional Conferences	121	7.19%
Related Conferences/Workshops	136	8.09%
Approval as Needed	144	8.56%
Graduate Studies	64	3.80%
Leave to Attend Events	215	12.78%
Given a Fixed Amount Per Year	91	5.41%
None	202	12.01%
Other	60	3.57%
Total Respondents³	739	

Purchasing Budget for Music Therapy Programs

Over three-quarters of survey respondents (83%) reported receiving some sort of purchasing budget for their programs in 2020, with 39% receiving between \$1 and \$5,000 for their purchasing budget.

Budget	%	Responses
\$0	11.29%	83
\$1-\$1,000	24.49%	180
\$1,001-\$5,000	14.15%	104
\$5,001-\$10,000	37.82%	278
Approval by individual expense	6.26%	46
Total Respondents³	735	



³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents and percentages are approximate.

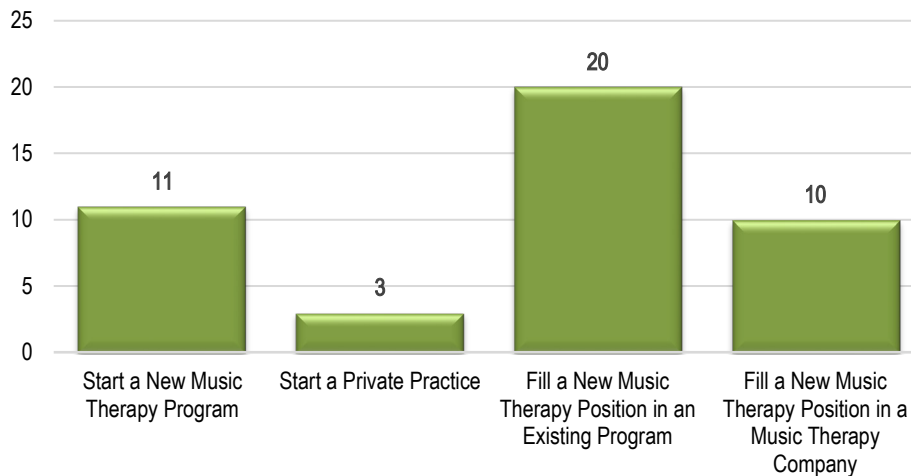
Job Report² - New Full Time Jobs

Survey respondents were asked to report whether they started a new job or lost a job during the complete 2020 calendar year. Below, and on the following page, is a report of those responses. More than twice as many positions were created as were eliminated, even during a pandemic year. Populations served by these new jobs are reported by each person holding one of these new jobs.

POSITIONS CREATED IN 2020

Start a New Music Therapy Program³	11
<i>Abused/Sexually Abused, Alzheimer's/Dementia, Autism Spectrum, Behavioral Disorder, Bereavement/Grief, Cancer, Chronic Pain, Comatose, Dual Diagnosed, Early Childhood, Elderly Persons, Emotionally Disturbed, Head Injured, Hearing Impaired, Hospice/Palliative Care, Intellectually/Developmentally Disabled (IDD), Learning Disabled, Medical/Surgical, Mental Health, Neurologically Impaired, Non-Disabled, Parkinson's, Physically Disabled, Post Traumatic Stress Disorder, School Age Population, Speech Impaired, Stroke, Substance Abuse, Terminally Ill</i>	
Start a Private Practice³	3
<i>Abused/Sexually Abused, Alzheimer's/Dementia, Autism Spectrum, Dual Diagnosed, Early Childhood, Eating Disorders, Elderly Persons, Intellectually/Developmentally Disabled (IDD), Learning Disabled, Mental Health, Post Traumatic Stress Disorder, School Age Population, Substance Abuse</i>	
Fill a New Music Therapy Position in an Existing Program³	20
<i>Abused/Sexually Abused, Adult Palliative, Alzheimer's/Dementia, Autism Spectrum, Behavioral Disorder, Bereavement/Grief, Cancer, Chronic Pain, Comatose, Dual Diagnosed, Early Childhood, Eating Disorders, Elderly Persons, Emotionally Disturbed, Forensic, Head Injured, Hospice/Palliative Care, Learning Disabled, Medical/Surgical, Mental Health, Multiply Disabled, Music Therapy College Students, Neurologically Impaired, Parkinson's, Physically Disabled, Post Traumatic Stress Disorder, School Age Population, Speech Impaired, Stroke, Substance Abuse, Terminally Ill, Visually Impaired</i>	
Fill a New Music Therapy Position in a Music Therapy Company³	10
<i>Abused/Sexually Abused, Alzheimer's/Dementia, Autism Spectrum, Behavioral Disorder, Chronic Pain, Dual Diagnosed, Early Childhood, Elderly Persons, Emotionally Disturbed, Head Injured, Hearing Impaired, Hospice/Palliative Care, Intellectually/Developmentally Disabled (IDD), Learning Disabled, Medical/Surgical, Mental Health, Multiply Disabled, Neurologically Impaired, Parkinson's, Physically Disabled, Post Traumatic Stress Disorder, School Age Population, Speech Impaired, Stroke, Visually Impaired</i>	
Total New Positions Created	44

Full-Time Jobs Created



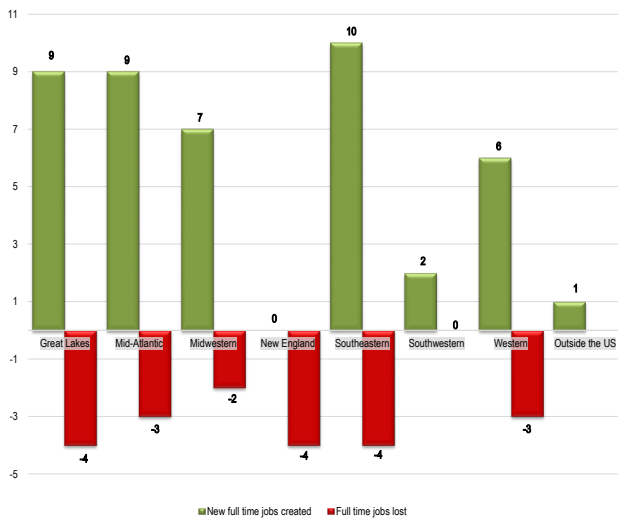
²For purposes of this survey, data are based on full time employment, which is defined as working 34 hours or more per week.
³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents.

Job Report² - Jobs Changed or Lost

POSITIONS ELIMINATED IN 2020

Due to COVID-19 Pandemic	17
Music Therapy Jobs Cutback	3
Facility Closed	0
Music Therapy Program Closed	0
Private Practice Closed	0
Other.....	0
Total Positions Eliminated.....	20

Full-Time Jobs Created vs. Full-Time Jobs Eliminated



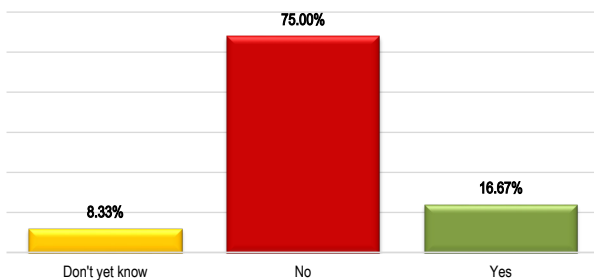
POSITIONS RESIGNED

Resigned Position for family reasons	4
Resigned Position - changed job.....	5
Resigned Position - moved.....	2
Resigned Position - other	5
Total Positions Resigned.....	16

CHANGES TO A NEW POSITION

Replace a Music Therapist.....	32
Fill a Music Educator Position	1
Replace a Non-Music Therapist	20
Other.....	6
Total Changes to a New Position	59

Did You Return to the Lost Job as Pandemic Restrictions Lifted?

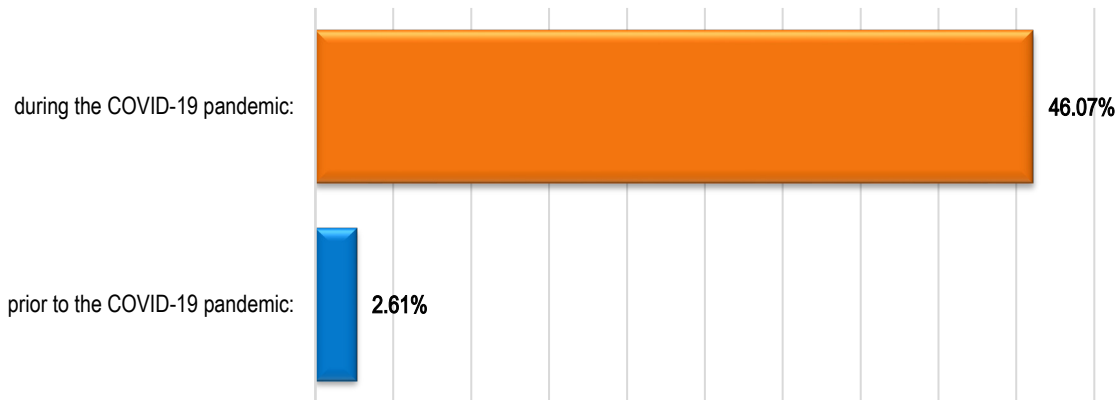


²For purposes of this survey, data are based on full time employment, which is defined as working 34 hours or more per week.

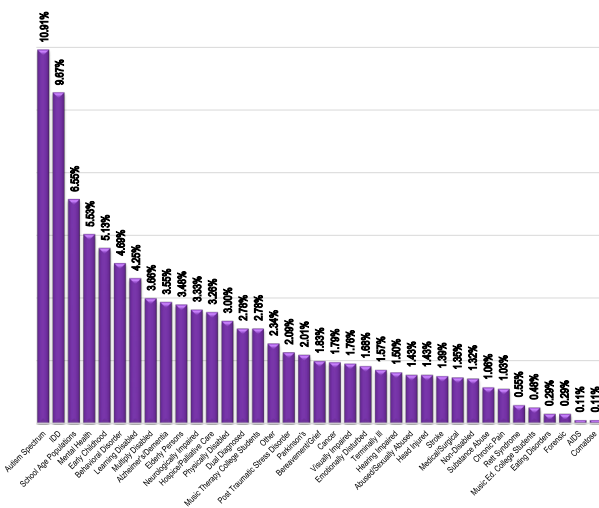
Telehealth Services

While some music therapists have been providing services virtually, or via “telehealth,” for the past several years, for most, this is a new and emerging service delivery method made necessary during the COVID-19 pandemic in order to continue to provide needed services for clients. Many music therapists were able to pivot to providing music therapy services virtually and this represents a new and under-used option for music therapy services moving forward. Some even found their client base increase as they were able to provide services in remote locations or without the necessary travel to a mutually convenient location for therapist and client. It remains to be seen whether telehealth will become a common, established service delivery method, but this pivot to telehealth made it possible for many music therapists to continue to work while facilities were closed to anything but the most medically necessary service providers and schools provided online education during the most restrictive parts of the COVID-19 pandemic.

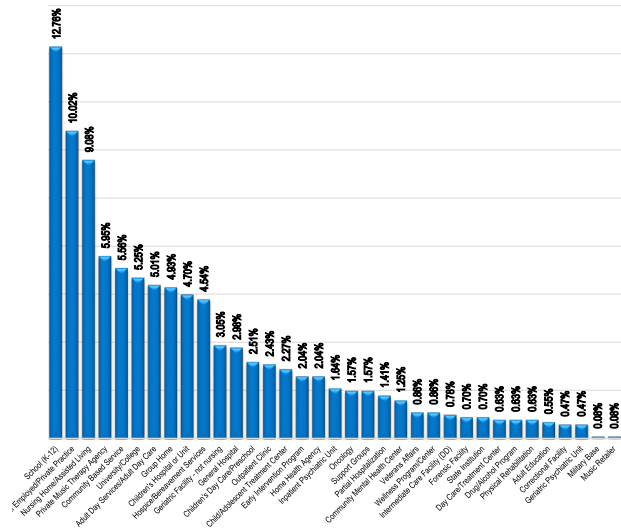
Percentage of Services Provided through Telehealth



Most Common Populations Seen Virtually



Most Common Settings to Allow Virtual Services



Clients Served by Music Therapists

Survey respondents were asked to estimate the number of clients for whom they provided music therapy services for the entire year of 2020. 770 survey respondents reported having seen a total of 202,585 clients last year — an average of 263 clients per service provider. The table below shows the number of clients reported seen last year in each state and the number of corresponding survey respondents for that state.

State	Number of Respondents	Total # Individuals Seen	State	Number of Respondents	Total # Individuals Seen
AK	1	150	NC	27	11,468
AL	9	2,845	ND	2	175
AR	N/A	N/A	NE	4	465
AZ	15	6,930	NH	6	1,215
CA	46	24,282	NJ	17	2,751
CO	26	4,372	NM	N/A	N/A
CT	12	1,881	NV	2	130
DC	3	325	NY	51	7,228
DE	N/A	N/A	OH	41	6,697
FL	40	10,509	OK	7	4,790
GA	20	4,404	OR	15	4,918
HI	2	64	PA	39	5,035
IA	10	2,095	PR	1	100
ID	4	500	RI	1	2,000
IL	24	2,544	SC	9	3,814
IN	39	1,570	SD	1	25
KS	15	5,522	TN	11	18,346
KY	8	1,930	TX	59	15,636
LA	4	3,400	UT	10	1,923
MA	15	3,452	VA	14	3,428
MD	26	8,690	VT	1	18
ME	4	172	WA	12	1,421
MI	19	8,616	WI	22	1,697
MN	32	7,120	WV	3	75
MO	25	2,065	WY	N/A	N/A
MS	1	27	Outside the US	8	1,615
MT	1	350			

Of survey respondents who report a job title, 77% indicated their job as one which involves mainly clinical responsibilities (i.e., excluding Activity Coordinator/Director, Director/Admin./Supervisor, Faculty, and Program Director/Coordinator). As of October 1, 2021, 9,483 board certified music therapists were reported by the Certification Board for Music Therapists. Extrapolating from the number of qualified music therapists, if 77% of qualified music therapists each saw an average of 263 clients, it can be inferred that an estimated 1,920,426 people received music therapy services last year in the U.S.

NB: These reports include both clients seen in both short- and long-term care situations and so the number of clients seen per therapist may vary greatly depending on the type of care provided.

Facilities Served by Music Therapists

Survey respondents were asked to estimate the number of distinct facilities in which they provided music therapy services for the entire year of 2020. 731 survey respondents reported having provided services in a total of 3,318 facilities last year — an average of 5 facilities per service provider. The table below shows the number of facilities served in each state and the number of corresponding survey respondents.

State	Number of Respondents	Total # Facilities Seen	State	Number of Respondents	Total # Facilities Seen
AK	1	3	NC	27	106
AL	8	31	ND	2	3
AR	N/A	N/A	NE	3	6
AZ	15	92	NH	6	52
CA	43	250	NJ	18	37
CO	19	90	NM	N/A	N/A
CT	11	68	NV	2	5
DC	3	3	NY	45	123
DE	N/A	N/A	OH	38	170
FL	37	159	OK	7	20
GA	20	52	OR	15	92
HI	1	6	PA	39	182
IA	11	101	PR	1	4
ID	2	2	RI	1	8
IL	24	130	SC	9	15
IN	38	144	SD	1	2
KS	14	46	TN	12	46
KY	9	27	TX	52	284
LA	4	7	UT	8	20
MA	17	60	VA	14	52
MD	23	75	VT	1	6
ME	3	15	WA	9	31
MI	22	78	WI	23	140
MN	33	227	WV	3	7
MO	26	67	WY	N/A	N/A
MS	N/A	N/A	Outside the US	7	57
MT	1	12			

If 77% of the estimated 9,483 music therapists in the United States (as discussed on the previous page) each provided services in an average of 5 facilities, it can be inferred that an estimated 36,510 facilities in the United States offered some form of music therapy services to clients last year.

NB: These reports include both therapists who work full time in individual facilities and those who are in private practice and/or contract to multiple facilities. The number of facilities served per therapist may vary greatly depending on the type of services provided.

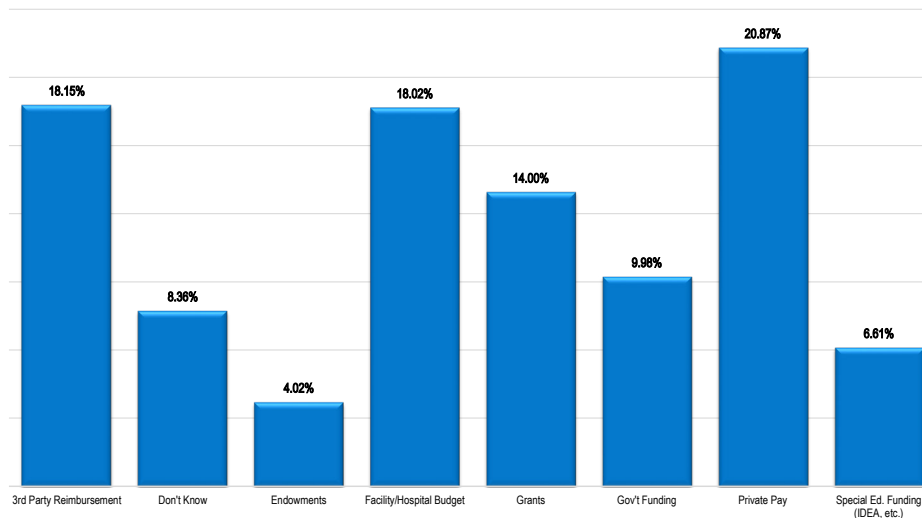
The National Music Therapy Registry's sunset was on December 31, 2019, marking the completion of the Unification Agreement between the American Association for Music Therapy and the National Association for Music Therapy to form the American Music Therapy Association. Per the Unification agreement, RMT, CMT, and ACMT designations are no longer recognized, however those who held them still may be able to function as qualified music therapist depending on state and local regulations.

Funding for Music Therapy Services

As government agencies and insurance companies respond to increased market demand for quality health care services, music therapy services are being favored for their ability to meet treatment goals, cost concerns, and address quality of life needs. Understanding the basics of reimbursement is essential — regardless of a music therapist’s employment setting or situation. Whether justifying the cost effectiveness in a Medicare PPS system, establishing eligibility under Medicaid, or documenting medical necessity under private insurance, it is important to explore all possible reimbursement sources within each work environment.

Funding Source	%	Responses
County Agencies	3.76%	58
Don't Know	8.36%	129
Endowments	4.02%	62
Financed by Facility/Hospital Budget	18.02%	278
Grants	14.00%	216
Health Savings Accounts	1.69%	26
IDEA/Special Education	6.61%	102
Medicaid Waiver	8.49%	131
Medicare Reimbursement	3.43%	53
Private Insurance Plans	4.02%	62
Private Pay	19.18%	296
State Agencies (not Medicaid)	6.22%	96
Traditional Medicaid	1.49%	23
Tricare	0.45%	7
Workers Compensation	0.26%	4
Total Respondents³	808	

Funding for Music Therapy Services



³Respondents were permitted to list as many categories as appropriate. Therefore, the total number of responses may exceed the number of survey respondents and percentages are approximate.

¹²Gov't Funding includes: County and State agencies, and appropriate responses from the Other category.

¹³3rd Party Reimbursement includes: Medicaid Waiver, Medicare reimbursement, Traditional Medicaid, Private Insurance Plans, Tricare, Workers Compensation, and appropriate responses from the Other category.

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